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For Immediate Release

Strong Cash Flow, BFI Finance is Ready to Pay Off Matured Bonds

SOUTH TANGERANG, NOVEMBER 12, 2020 - PT BFI Finance Indonesia Tbk (BFI Finance) is one of the financing companies having matured bonds at the end of this year. Given this maturity date, the company has prepared itself to pay off *Obligasi Berkelanjutan III BFI Finance Indonesia Tahap III Tahun 2017 Seri C* of Rp400 billion, which will mature on November 9, 2020.

The repayment will use internal cash obtained from customer's installment payments worth more than Rp1 trillion each month. The company will issue bonds again in early 2021 and is currently in the process of registering Continuous Offering of *Obligasi Berkelanjutan V* with an amount of up to Rp6 trillion to the Financial Services Authority (OJK).

BFI Finance has carried out prudent financial and risk management. The Company has maintained the adequacy of allowance for doubtful accounts at above the normal level of 6.5% from the total financing receivables, or equal to 2.4 times of total current NPF, higher than 1.6 times recorded in the previous quarter.

"The adequacy of allowance for impairment loss shows the Company's cautiousness in managing prudent financing and financial risks in the midst of the Covid-19 pandemic and current sagging economy," Sudjono added.

In line with the progress of the new normal adaptation, PT BFI Finance Indonesia Tbk (BFI Finance) is reopening its financing services for all product lines starting from Q3/2020. As the economy is recovering, financing disbursement is increasing and NPF remains under control, thanks to a series of initiatives taken by the Company in facing the COVID-19 pandemic.

This rebound certainly shows a positive signal despite mounting challenges of the uncontrolled pandemic situation in Indonesia and the recession threat in sight. "The financing volumes demonstrated a positive trend during the third quarter. We hope this



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condition will continue to improve, as long as external condition is conducive, for example, no lockdown imposition that may paralyze economic activities,” said Sudjono, Finance Director of BFI Finance.

Up until September 2020, BFI Finance was able to book revenue of Rp3.50 trillion and net profit of Rp520.63 billion. The Company's Non-Performing Financing (NPF) Ratio improved to 2.67% as of September 30 from the previous quarter of 3.73% in June 2020. BFI Finance's NPF trend ratio is still below the average figure of the financing industry, which in August 2020 was recorded at 5.23% (according to Data from Financial Services Authority/OJK).

Financing restructuring trend has begun to decline in line with economic activity restoration. BFI Finance has provided credit relaxation from April to August 2020 to customers whose financially conditions were affected by COVID-19. The restructuring amount reached up to 35.5% from the total managed financing receivables as of September 30, 2020. As many as 68% of it takes form in tenor extension with initial principal payment leniency. It is expected that customers who have obtained financing relaxation can improve their financial condition and adapt to the current “new normal”.

The Company also supports the National Economic Recovery (PEN) program promoted by the government, particularly the Ministry of Finance and OJK. Up to now, the Company has distributed interest subsidies worth Rp67 billion from the government to more than 69 thousand eligible BFI Finance customers who meet the government’s subsidy-granting criteria.

Trust from investors and business partners are crucial for BFI Finance. The Company continues to receive support from funding partners, namely banks and the capital market. In the beginning of September 2020, the Company issued Obligasi Berkelanjutan IV Tahap III Tahun 2020 with a principal Bond amount of Rp832 billion.

As of September 2020, BFI Finance recorded net financing receivables of Rp13.52 trillion, with managed financing receivables of 71.2% largely contributed by used car financing. Meanwhile, other financing receivables consists of 14.3% of heavy equipment and machinery, 9.9% of used motorcycles, new cars, property-backed financing (PBF), and 4.6% of sharia financing.



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About BFI Finance

BFI Finance is a finance company focusing on financing for various purposes such as investment, business capital, and multipurpose using collateral ranging from automobile, motorcycle, heavy equipment, machinery, property, and else. BFI Finance has now grown into one of the largest finance companies in Indonesia, having the widest network and vastest range of products, and supported by more than 8,000 employees in more than 300 outlets throughout Indonesia, with 45 of them provide Sharia-based services.

BFI Finance has proven its mastery in multifinance business in Indonesia with the achievement of numerous prestigious awards up until June 2020. The awards include "First Rank in Financing Company with Asset from Rp15 Trillion to Below Rp20 Trillion category" and "Third Rank in Best Overall Financing Company category" in the "Infobank Digital Brand Awards 2020". Furthermore, the Company was also crowned as "Gold Winner in the Private Category, Sub-Category of Annual Report" and "Silver Winner in the Private Category, Sub-Category of Corporate PR" in the 'PR Indonesia Awards 2020'. BFI Finance is registered and supervised by the Financial Services Authority (OJK).

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